

Students Questionnaire

ENDuRE is an innovative approach for new entrepreneurs' education and support aimed at increasing the resilience and competitiveness of European startups.

The project will design and develop an holistic framework to transform ideas into technically and economically sustainable businesses. ENDuRE mixes learning by doing, cross-border collaboration and startups' strategic support by successful companies in a win-win environment.

The project is funded by the European Union (Erasmus+ Knowledge Alliances) and involves 3 Universities and 4 Companies from Denmark, Italy and United Kingdom.

Through this questionnaire, you will help us develop the ENDuRE framework and meet the needs of the entire entrepreneurship support ecosystem. Thank you for your contribution!

* Required

1. PERSONAL INFORMATION

1. Age *

.....

2. Sex *

Mark only one oval.

☐ Male

☐ Female

3. E-mail

Leave your email if you wish to receive the investigation report and future info about ENDuRE project.

.....

4. Country where you currently live *

Mark only one oval.

☐ Denmark

☐ Italy

☐ United Kingdom

☐ Other:

5. University *

.....

6. Please indicate to which among the following categories you are part of: **Mark only one oval.*

- ☐ Master student
- ☐ Graduate
- ☐ PhD Student

2. RESEARCH/EDUCATIONAL TRAINING

2.1 Educational Qualification

7. Bachelor's Degree **Mark only one oval.*

- ☐ Agriculture and veterinary
- ☐ Humanities
- ☐ Engineering
- ☐ Economics, law and social science
- ☐ Medicine and pharmacy
- ☐ Mathematics, physics and natural science

8. Masters's Degree*Mark only one oval.*

- ☐ Agriculture and veterinary
- ☐ Humanities
- ☐ Engineering
- ☐ Economics, law and social science
- ☐ Medicine and pharmacy
- ☐ Mathematics, physics and natural science

9. Did you get your Master's Degree or are you still studying? **Mark only one oval.*

- ☐ Graduate
- ☐ Master student

10. Ph.D.

please specify the research topic

.....

11. Did you get your Ph.D. or are you still studying?*Mark only one oval.*

- ☐ Ph.D.
- ☐ Ph.D. student

2.2 Other experiences

12. Did you have experiences of study/research/work abroad? *

Mark only one oval.

☐ Yes

☐ No

13. Do you own any patents? *

Mark only one oval.

☐ YES

☐ NO

14. If YES, how many?

.....

15. How many of your patents were sold/licensed to companies?

N°

.....

16. Is any of your relatives an entrepreneur? *

Mark only one oval.

☐ YES

☐ NO

17. If YES, is any of your parents an entrepreneur?

Mark only one oval.

☐ YES

☐ NO

18. Have you attended/are you attending courses with element of entrepreneurship or business creation?? If so, what kind of course were they? *

Check all that apply.

☐ I have never participated in entrepreneurship courses

☐ Curricular

☐ Extra-curricular

☐ Seminars

☐ Other:

.....

19. **Do you think the tools used during entrepreneurship courses were adequate? ***

Mark only one oval.

- ☐ YES
- ☐ NO
- ☐ I don't know

20. **If NO, why?**

.....

.....

.....

.....

.....

3. NETWORKING

Please describe your networking experiences related to sharing good practices on new venture creation during your training/research

21. **3.1 How important is the collaboration with the following subjects?**

KEY: 1 = very unimportant; 2 = unimportant; 3 = neither unimportant nor important; 4 = important; 5 = very important

Mark only one oval per row.

	1	2	3	4	5
Technology Parks/Incubators/Innovation Poles	☐	☐	☐	☐	☐
Fab Labs, Prototyping Labs	☐	☐	☐	☐	☐
Business/Trade Associations	☐	☐	☐	☐	☐
Investors	☐	☐	☐	☐	☐
Enterprises	☐	☐	☐	☐	☐
Public Bodies	☐	☐	☐	☐	☐
Other Universities	☐	☐	☐	☐	☐

22. **Business/Trade Associations ***

Check all that apply.

- ☐ I have never collaborated with them
- ☐ Thesis/Ph.D.
- ☐ Internship
- ☐ Project Work
- ☐ No collaborations
- ☐ Other:

23. **3.2 How much do you know about the roles, the activities and the opportunities offered by the following subjects? ***

KEY: 1 = Don't know; 2 = a little; 3 = sufficiently; 4 = a lot; 5 = very much

Mark only one oval per row.

	1	2	3	4	5
Technology Parks/Incubators/Innovation Poles	☐	☐	☐	☐	☐
Fab Labs, Prototyping Labs	☐	☐	☐	☐	☐
Business/Trade Associations	☐	☐	☐	☐	☐
Investors	☐	☐	☐	☐	☐
Enterprises	☐	☐	☐	☐	☐
Public Bodies	☐	☐	☐	☐	☐

3.3 If You already collaborated with the following subjects, please explain the reason

24. **Technology Parks/Incubators/Innovation Poles ***

Check all that apply.

- ☐ I have never collaborated with them
- ☐ Thesis/Ph.D.
- ☐ Internship
- ☐ Project Work
- ☐ No collaborations
- ☐ Other:

25. **Fab Labs, Prototyping Labs ***

Check all that apply.

- ☐ I have never collaborated with them
- ☐ Thesis/Ph.D.
- ☐ Internship
- ☐ Project Work
- ☐ No collaborations
- ☐ Other:

26. **Investors ***

Check all that apply.

- ☐ I have never collaborated with them
- ☐ Thesis/Ph.D.
- ☐ Internship
- ☐ Project Work
- ☐ No collaborations
- ☐ Other:

27. Enterprises **Check all that apply.*

- ☐ I have never collaborated with them
- ☐ Thesis/Ph.D.
- ☐ Internship
- ☐ Project Work
- ☐ No collaborations
- ☐ Other:

28. Public Bodies **Check all that apply.*

- ☐ I have never collaborated with them
- ☐ Thesis/Ph.D.
- ☐ Internship
- ☐ Project Work
- ☐ No collaborations
- ☐ Other:

29. Other Universities **Check all that apply.*

- ☐ I have never collaborated with them
- ☐ Thesis/Ph.D.
- ☐ Internship
- ☐ Project Work
- ☐ No collaborations
- ☐ Other:

30. Please indicate if and how much the above-mentioned experiences increased your awareness of creating a new business *

Key: 0 = no contact; 1 = very low; 2 = low; 3 = medium; 4 = high; 5 = very high

Mark only one oval per row.

	0	1	2	3	4	5
Technology Parks/Incubators/Innovation Poles	☐	☐	☐	☐	☐	☐
Fab Labs, Prototyping Labs	☐	☐	☐	☐	☐	☐
Business/Trade Associations	☐	☐	☐	☐	☐	☐
Investors	☐	☐	☐	☐	☐	☐
Enterprises	☐	☐	☐	☐	☐	☐
Public Bodies	☐	☐	☐	☐	☐	☐
Other Universities	☐	☐	☐	☐	☐	☐

31. **4. Please indicate how much you agree with the following statements. ***

Key: 1 = Strongly disagree; 2 = disagree; 3 = neither disagree nor agree; 4 = agree; 5 = strongly agree

Mark only one oval per row.

	1	2	3	4	5
I often try to organize and direct the work of other people	☐	☐	☐	☐	☐
I feel I constantly have new ideas for projects, business, etc.	☐	☐	☐	☐	☐
I feel I have the complete control of what is going on	☐	☐	☐	☐	☐
When you can't beat someone because they are stronger, it's good idea to join forces in anticipation of better times	☐	☐	☐	☐	☐
I'm not afraid of pursuing ambitious goals, even if they require substantial and continuous efforts	☐	☐	☐	☐	☐
The person who wants to succeed in life must hide his/her feelings to others	☐	☐	☐	☐	☐
If I set a goal, I want to achieve it at any cost	☐	☐	☐	☐	☐
I can be satisfied of my work even if other people despise or ignore it	☐	☐	☐	☐	☐
Social success attracts me, I love fame	☐	☐	☐	☐	☐
I always manage to find a bright side in unwanted situation	☐	☐	☐	☐	☐
I feel I'm able to make things go the way I want	☐	☐	☐	☐	☐
What is different and unusual stimulates my curiosity	☐	☐	☐	☐	☐
I admire people who can say unpleasant things with mild manners	☐	☐	☐	☐	☐
My decisions have always had positive consequences	☐	☐	☐	☐	☐
I carry out my activities mainly because I'm interested in its contents	☐	☐	☐	☐	☐

5. BUSINESS CREATION

32. **5.1 Would you be interested in starting up/taking part in the starting up of a new business? ***

Mark only one oval.

- ☐ Yes
- ☐ No
- ☐ Don't know

33. **If YES, would you start from the background developed during your academic studies?**

Mark only one oval.

- ☐ Yes
☐ No

34. **5.2 Do you think you already have all the necessary skills to launch a new business? ***

Mark only one oval.

- ☐ Yes
☐ No
☐ Don't know

35. **5.3 If you plan to start a business in a team, do the members already have all the necessary skills to launch a new business? ***

Mark only one oval.

- ☐ Yes
☐ No
☐ Don't know

36. **If NO, which training course might be useful?**

Check all that apply.

- ☐ Intellectual Property
☐ Product Design
☐ Business Development
☐ Accounting
☐ Organizational Management
☐ Marketing
☐ Entrepreneurial mindset
☐ Communication
☐ Law
☐ Internationalization
☐ Production processes/prototyping
☐ Networking skills
☐ Personal skills
☐ Other:

37. **5.4 Do you believe that training/education for entrepreneurship is an important driver for the creation of a new business? ***

Mark only one oval.

- ☐ Yes
- ☐ No
- ☐ Don't know

38. **5.6 Do you think that universities provide an adequate support for the creation of new businesses? ***

Mark only one oval.

- ☐ Yes
- ☐ No
- ☐ Don't know

39. **If No, why? Indicate the motivation**

Check all that apply.

- ☐ Poor information
- ☐ Poor links with Science & Tech Parks/Incubators/Innovation Poles
- ☐ Poor support for patenting
- ☐ Lack of resources to dedicate to Technology Transfer and creation of new businesses
- ☐ Lack of regulations to allow the use of laboratories for new businesses
- ☐ Sporadic relationships University - business
- ☐ A training offer little focused on business issues
- ☐ Tools used not adequate for business practice
- ☐ Other:

40. **5.7 Have you ever taken part in a Business Plan competition? ***

Mark only one oval.

- ☐ Yes
- ☐ No

41. **Do you think that the Business Plan competition is a useful tool to raise awareness and relevant contacts for the start up of a new business? ***

Key: 0= Don't know; 1 = completely useless; 2 = useless; 3 = neither useless nor useful; 4 = useful; 5 = completely useful

Mark only one oval per row.

	0	1	2	3	4	5
Degree of utility	☐	☐	☐	☐	☐	☐

42. Does your university promote Business Plan competition events? **Mark only one oval.*

- ☐ Yes
- ☐ No
- ☐ Don't know

43. 5.9 Please indicate which among the following aspects could be favored by the participation in events/courses about entrepreneurship/business creation. **Check all that apply.*

- ☐ Entrepreneurial and intrapreneurial know-how acquisition
- ☐ Useful contacts for the development of business and technological partnerships
- ☐ Human Resources scouting
- ☐ Access to intellectual property
- ☐ Other:

ENDuRE contacts

44. Please indicate who, among the ENDuRE partners, forwarded you this questionnaire. **Mark only one oval.*

- ☐ University of Pisa - IT
- ☐ IDEA - Entrepreneurship Centre - DK
- ☐ University of Surrey - UK
- ☐ CEDIT - IT
- ☐ Polo Tecnologico di Navacchio - IT
- ☐ Blue Ocean Robotics - DK
- ☐ iVeridis - UK
- ☐ Other:

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